



<https://cloudsek.com/job/3136/>

Mumbai – Sales Lead

Description

- A startup mentality with a bias to action and the ability to flex in a fast-paced environment
- Enjoy talking about technical concepts, have great analytical skills, and would be comfortable
- Explaining how Cloudsek works to a range of audiences
- Can empathize with users and quickly grasp the issues they refacing
- Enjoy solving open-ended problems
- Excited by working with a product that is constantly evolving

Responsibilities

- Achieving planned sales, revenue & profit targets through retail and project network.
- Preparing market and customer development plans, expansion of the distribution network
- Development of a customer/reseller network in the market.
- Develop & maintain database/records of all key contacts.
- Effectively capture MIS and other key market information

Job Benefits

- A competitive salary.
- Health Insurance.
- An awesome team that will challenge and respect you.
- Lunch, Unlimited snacks and drinks.
- Top-notch office in the heart of Bangalore City.

Contacts

Let's talk, apply with your resume

To apply you can also email at work@cloudsek.com with your resume.

Hiring organization

CloudSEK

Employment Type

Full time

Industry

Cybersecurity

Job Location

Bengaluru, Karnataka

Working Hours

Flexible working hours

Date posted

January 8, 2020